

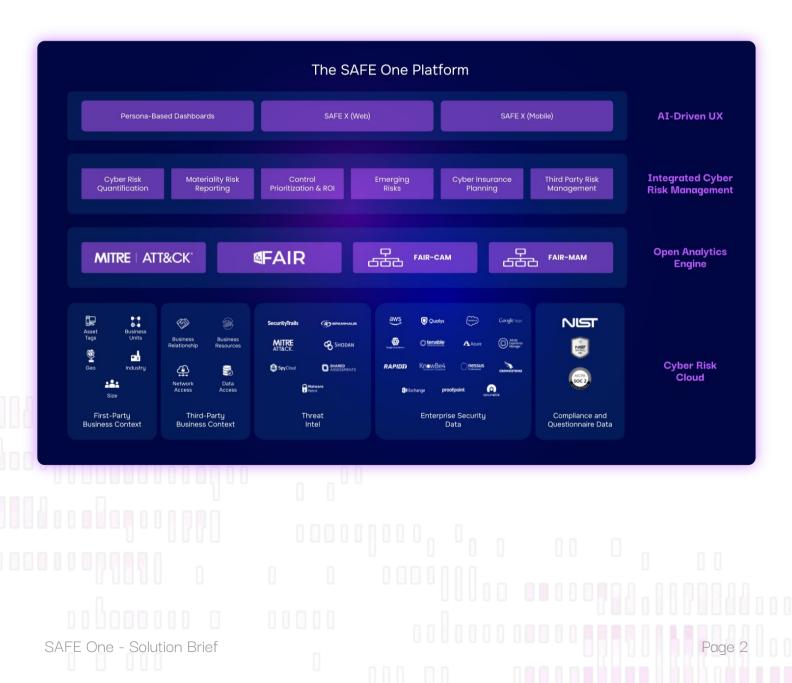
The Only Al-driven Platform to Manage Your First-party and Third-party Cyber Risk, Enabling Your Business to Safely Go Faster

The SAFE One Platform

SAFE One is the industry's first AI-fueled platform that helps enterprises manage their first-party, third-party, and emerging risk, – all in one platform, enabling your business to go safely faster.

SAFE One's revolutionary approach amalgamates open, data-driven cyber risk management and provides organizations with unified visibility of enterprise cyber risk across their entire attack surface. It empowers CISOs with real-time, trustable, and defensible data that meets regulatory requirements and board expectations of protecting shareholder value and securing the business.

SAFE One elevates CISOs as indispensable partners to the business by helping them to effectively manage the cyber risk associated with digital growth initiatives.



Solution Highlights

Unified Cyber Risk Visibility

Cybersecurity risk visibility has always been siloed and point-in-time, with risk management performed on spreadsheet-led projects filled with subjective estimations and legacy data. With SAFE One, customers can easily and quickly make cyber risk management decisions, ensuring cyber security remains agile and moves at the pace of the business. It allows CISOs to visualize and measure first-party, third-party, and emerging risks on a single platform and in real-time. SAFE One automatically ingests diverse telemetry signals from enterprise-wide controls to dynamically represent the business exposure to cyber risks, reducing manual effort and automating the risk management process.

CISOs can choose from a library of built-in cyber risk scenarios or create bespoke scenarios to visualize your business risk exposure. These risk scenarios are defensible as the FAIR[™] Model powers them if regulators or the Board questions their trustworthiness. The company may want to map its cyber risk posture against new or known hacks to assess what's doing well and what could be better. SAFE One updates industry data breaches in the context of the business's control and risk exposure.



Risk Scenarios in the SAFE One Platform

SAFE One - Solution Brief

Efficient Reporting and Communication with the Board and Regulators

Cybersecurity understanding is contextual, and what may be critical for the CISO may not be for a CFO. This warrants a personalized approach to cuber risk reporting, which enables stakeholders to filter what matters most to them. SAFE One recognizes the needs of different personas and offers customizable dashboard views that can be tweaked to showcase a cuber risk view based on the individual's most pressing concern. Leverage OOTB persona-based dashboards or curate custom dashboards using over 30+ widgets.

SAFE ONE				PHI record - Data exfil		98%	\$27	79.5M	\$1.1B
IISO - Mobile				Online Banking - Data Exfiltration - Cyber Criminals		76%	\$27	79.9M	\$411.5M
Top Risk Scenarios		Best Performing Risk Scenarios	1 Week	Online Banking - Cyber Attack		61%.	\$32	20.5M	\$313.6M
			LIKELIHOOD CHANGE	Online Banking - Cyber Attack Likelihood		61%	\$32	20.5M	\$313.6M
20.5M Ransomware W		Online Banking - DDoS - Cyber Crin	↓ 60%	Online Banking - Ransomware with Data Exfiltration		61%	\$32	20.5M	\$313.6M
Ransomware W		Online Banking - Financial Fraud - C	1 cox		🔓 su- Online I				
		Online Banking - Ransomware with	4 59x			lanking			
				Online Banking - Ransomware with Data Exfiltre	ition - Cyber Crimin	Online Banking - Rans Cyber Criminals - Los		n Data Exfiltra	ition -
		Worst Performing Risk Scenarios	1 Week	MEDIUM CONFIDENCE			LOWER BOUND		UPPER BOUND
				-5% LASTIYEAR		Information Privacy	\$22.7M	\$35.7M	\$50.7M
			LIKEUHOOD CHANGE	😝 BU - Online Banking		Business Interruption	\$17.6M	\$33.8M	\$58.2M
		BU - Online Banking - Cyber Crimin	↑ 0X			Cyber Extortion			
		PHI record - Data exfil	↑ 0%	Online Banking - Ransomware with Data Exfiltro	ition - Cyber Crimin	Network Security	\$1.3M	\$2M	\$2.8M
Likelihood 100%		Online Banking - Data Exfiltration - (↓ 22%	MEDIUM CONFIDENCE		Post Breach Security			
				\$320.5M +5223M LAST YEAR		Reputational Damag	\$123.2M	\$249M	\$376.6M
				😝 BU - Online Banking					
Denoorpuyero with	Data Exfiltrati	on - Cyber Criminals -	Top Controls						

Network Intrusion Detection and Reliabilit	M2 → M3	
DLP Data Loss Prevention Capabil	y M2 → M3	
DLP Data Loss Prevention Coveraç	e M2 → M3	
Hardened Operating System Coveraç	e <u>M</u> 2	
	View All Control Recommendations	
	😂 Safe Bank	

Personalized CXO Dashboard

As regulatory scrutiny and the demand for timely cybersecurity risk reporting rises, it is imperative for businesses to have a way to generate trustable and defensible reports, almost instantly. With SAFE One, customers can generate instant materiality reports meeting SEC, NYDFS, and other regulatory reporting requirements.

Risk Based Operational Prioritization To Monitor Controls Effectiveness

Managing disparate and diverse cybersecurity controls requires multiple team members to track different spreadsheets or dashboards – often leaving critical alerts unaddressed or overlooked. Assessing controls' effectiveness and maturity has traditionally been spreadsheet-driven and based on manual inputs and subjective assumptions. Unlink other companies that give you vulnerability scores; we provide a risk score that reflects both your risk environment and controls effectiveness in the context of business loss. We are the first solution to automate the translation of controls effectiveness into risk by adopting the FAIR-CAM standard and performing controls effectiveness analysis scientifically and transparently. This allows you to manage and cost-effectively reduce risk exposure.

SAFE One also automates the assessment of controls' maturity. It auto-populates your cyber risk control coverage, capability, and reliability, therefore, removing any manual effort or subjective bias. SAFE One also recognizes that not all controls are equal and associates higher weightage to critical controls – which can be appreciated in the Cyber Controls Periodic Table.

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Cyber Peri	odic Tabl	9															What If Anal
IAI																	MFA
DH	D EDI											HFW	NFW		NST	DOS	WAF
LO	G HIC											NID	DLP	DRE	DTE	ACP	HRS
с	I CSI	1 SAS	DAS	SBM	VMD	РТ	SSW	BCP	DB	NAC	CAP	VPN	ССМ	EXM	IRP	тнм	SAP
DS		CRQ	PWD	UEB	MDM	DNS	SPM	RTE	SOR	FIM	TPR	SRS	CSP	TIP	PTE		СМР
sw																	
					All		y Det		Protect	Respon							

SAFE One Cyber Periodic Table

Budget Justification and Strategic Planning

Given the current economic climate and the growing need for efficient budget planning, it is crucial for CISOs to communicate the ROI of cybersecurity projects and secure approval for budgetary asks. With SAFE One, CISOs can instantly see what's changed over time (y/y, q/q, or daily) to demonstrate the effectiveness of their cybersecurity plans and provide a risk score that reflects both risk environment and controls effectiveness in the context of business loss. An ROI comparison from the previous year's budget and outlining top risky controls based on their ROIs are also possible. This enables CISOs to phase out controls with unacceptable ROI and invest in controls that generate the maximum bang for their buck.

SAFE One's "What-If? Analysis" includes intelligent, actionable recommendations, coupled with the prioritized risk treatment, that enable you to formulate various risk treatment options and visualize the reduction in breach likelihood and magnitude of loss (financial impact) by tweaking cyber control's maturity parameters.

(a) Dashboards	< What If Analysis						
Risk Scenarios Groups	Treatment Plan 1 🛛 🖉	Risk Scenarios					
ATTACK SURFACE	APM AUP BCDR +21	NAME			LOSS MAGNI CURRENT	T UDE ALE FUTURE CURRENT	
ြှ Technology တို့ Third-party	Treatment Plan 2 🛛 😰	Online Banking - D	92% →	46% ↓ 46%	\$280.1M→	\$280.1M \$711.8M→ ↓ \$0	\$178M ↓ \$533.8
INPUTS	BCDR	Online Banking - R	92% →	29% ↓ 63%	\$301.4M→	\$293.4M\$765.7M→ ↓ \$8.1M	\$103.8M ↓ \$661.9M
Questionnaire (3) Integrations	Treatment Plan 3 🛛	Online Banking - C	92% →	29% ↓ 63%	\$301.4M→	\$293.4M\$765.7M→ ↓ \$8.1M	\$103.8M ↓ \$661.9M
MANAGE		Online Banking - C	92% →	29% ↓ 63%	\$301.4M→	\$293.4M\$765.7M→ ↓ \$8.1M	\$103.8M ↓ \$661.9M
ලි Settings		Online Banking - R	90% →	13% ↓ 77%	\$16.7M →	\$8.6M \$40.8M→ ↓ \$8.1M	\$1.3М ↓ \$39.5М
					2 >	Showing 1–5 o	of 10 entries

Risk Treatment "What If? Analysis"



Automated Data Inputs

Simplicity and ease of use are the core tenets of our solution, and this also extends to deployment and setup. SAFE One supports 100+ integrations and can analyze SaaS solutions out of the box. It also supports a marketplace of questionnaires to enable contexts such as industry and geography specific to your business, such as NIST CSF, SOC, and ISO. These self-assessment questionnaires can be imported and assessed automatically within SAFE One, which leverages generative AI to auto-populate control status from your reports.



SAFE One Cyber Risk Cloud of Clouds

Accelerate Risk Decisions with SAFE-X's Al-Powered Insights

Traditionally, CISOs rely on practitioners or their teams for cyber risk insights at the start of each day, when in reality – cyber risk insights should be available instantly, anytime and anywhere. SAFE One revolutionizes how the CISO can use a cyber risk management platform to completely transform its cybersecurity risk management approach. SAFE One features an intuitive GPT-enabled chat interface – SAFE X – that uses natural language processing capabilities to answer the most pressing cybersecurity questions instantly. SAFE X's mobile application makes cybersecurity updates accessible at any time, anywhere.

Stakeholders can ask questions such as:

- What are of my top 5 risks?
- What steps can I take to reduce my risk?
- How do I compare to my peers? ...and more

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SAFE-X Mobile View

Gartner. Peer Insights_™

" It covers all the security aspects 360° included people, policy, technology & other security products.

GLOBAL LEAD CYBER SECURITY Manufacturing, 30B+ USD

Gartner. Peer Insights...

"It is a must need product for today in this highly vulnerable environment outside.

SECURITY EXPERT IT Services, 1B - 3B USD Gartner. Peer Insights...

"Extraordinary Framework with good customer support.

SECURITY EXPERT Telecommunication, 1B - 3B USD

SAFE ONE

Solution Benefits

- Unified cyber risk visibility across first and third parties in a single platform
- Purpose-built on open standards (FAIR[™], MITRE[™], NIST[™]) to deliver the industry's most trusted, transparent, and defensible results
- GPT-enabled chat interface, SAFE X, provides instant answers to the most pressing cyber risk questions
- Utilize FAIR-CAM to automate and translate control effectiveness to assess financial impact of risk
- Granular view of enterprise-wide risks across Groups like Business Units and Business Apps

- Clearly articulate security ROI to justify budgets effectively and prioritize operational activities
- Custom dashboards tailored to personas for filtering cyber risk views based on specific concerns
- File defensible 10-Ks with OOTB regulatory report generation for SEC Materiality, NYDFS, and more.
- Simple and easy deployment with OOTB 100+ integrations and 6+ global frameworks questionnaires
- Holistic Risk-based Vulnerability Mgmt, to prioritize vulnerabilities, misconfigurations, malware and more





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