Safe Security Acquires RiskLens

to become the leader in the $4B Cyber Risk Quantification Market

Cyber Risk Management is at a critical inflection point. Worldwide, boards are struggling to quantify their cyber risk, especially in wake of the upcoming SEC regulations. The market is calling for greater automation in the overall risk governance process. The reliance on subjective and manual inputs for point-in-time assessments is no longer sufficient, given the ever-present threat of zero-day attacks that don't wait for annual audits.

The combination of RiskLens and Safe Security will dramatically accelerate the value delivery to customers and prospects. It brings the benefit of automation and integrations to their CRQ programs, allowing them to scale at the level of the enterprise, and to monitor and manage risks in real-time. The integration of the two leading industry players will deliver heightened value to organizations looking to optimize their cybersecurity strategy and take control of their risk management processes.

How does the acquisition benefit your business?

1. Brings the Power of Automation and Data-Driven CRQ to the FAIR Community

RiskLens' pioneering FAIR^{TM} Model is widely adopted as a gold standard for cyber risk. Safe Security's next-generation solution measures, manages, and mitigates cyber risk with an AI-driven, real-time solution. The SAFE platform aggregates multiple cyber signals in a single place, providing organizations with an aggregated view of enterprise security risk. The combined solution will empower customers to manage risk using a standardized framework that is real-time, data-driven, and automated instead of using static data and manual processes.

2. Delivers a Continuous View of Cyber Risk and Controls Effectiveness

Unlike first-generation CRQ solutions that provided only point-in-time risk assessments, SAFE's combination of FAIR^{TM} Model risk analyses with real-time monitoring provides customers with a continuous view of the state of their cybersecurity controls as well as their top cyber risks.

Customer Benefits

- Utilize the power of automation and data-driven CRQ with the FAIR^{TM} Model to save time and effort.

- Make the FAIR^{TM} Model more objective and defensible through the use of empirical data.

- Leverage the power of AI to get a dynamic view of your risk.

- Use actionable insights to prioritize control gaps that require most attention and have the greatest risk impact.

- Leverage risk advisory services from the most experienced trainers who have a proven track record in executing cybersecurity risk programs.

- Benefit from out-of-the-box risk scenarios, automatically created based on your attack surface, and mapped to the MITRE ATT&CK framework.

- Get a continuous view of your cyber risk and controls' effectiveness, leveraging the power of FAIR-CAM and AI.

3. Enables Quantification of Business Risk Based on Open Standards

The combined solution will provide organizations with comprehensive cyber risk management capabilities that are unmatched in the industry. Customers will be able to quantify and manage cyber risks by using standard frameworks such as MITRE ATT&CK, FAIR, and NIST CSF in a real-time automated way that is both transparent and easy to justify.

4. Provides Actionable Insights to Prioritize Critical Control Gaps

The solution provides breach likelihood for your organization and how it compares to your peers in your industry and the financial impact of a data breach. This helps you redirect your finite resources to prioritize the control gaps that can have the biggest impact on the risk.

5. Unlocks Detailed Cyber Risk Scenarios with Industry-Specific Solutions

Gain unprecedented insight into cyber risk that is unique to your industry. Our comprehensive solution offers 120+ out-of-the-box risk scenarios with a level of detail that is unmatched in the industry.

6. Adds the Expertise of Tenured Risk Experts to your Cyber Risk Journey

Our commitment to our customers goes beyond just a powerful platform – the joint solution will enable us to provide the right risk experts to support customers on their journey of managing cyber risk. Utilize risk advisory services from the world's most experienced trainers and consultants who have successfully built, trained, enabled, and executed multiple cyber risk management programs and projects. This level of expertise is unmatched by any of our competitors, and ensures that our customers receive the highest level of support in their risk management efforts.

7. Continuous Cyber Risk Monitoring to Protect Against New and Emerging Threats

SAFE's continuous risk monitoring is based on scenarios scoped according to the MITRE ATT&CK Framework that is continuously updated to help identify and measure the impact of emerging threats.

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